

# The ESA $\Phi$ -lab

Future Systems Department  
Directorate of Earth Observation Programmes

We strongly believe in  
truly transformative ideas  
and in the power of compelling partnerships  
to accelerate the Earth Observation future

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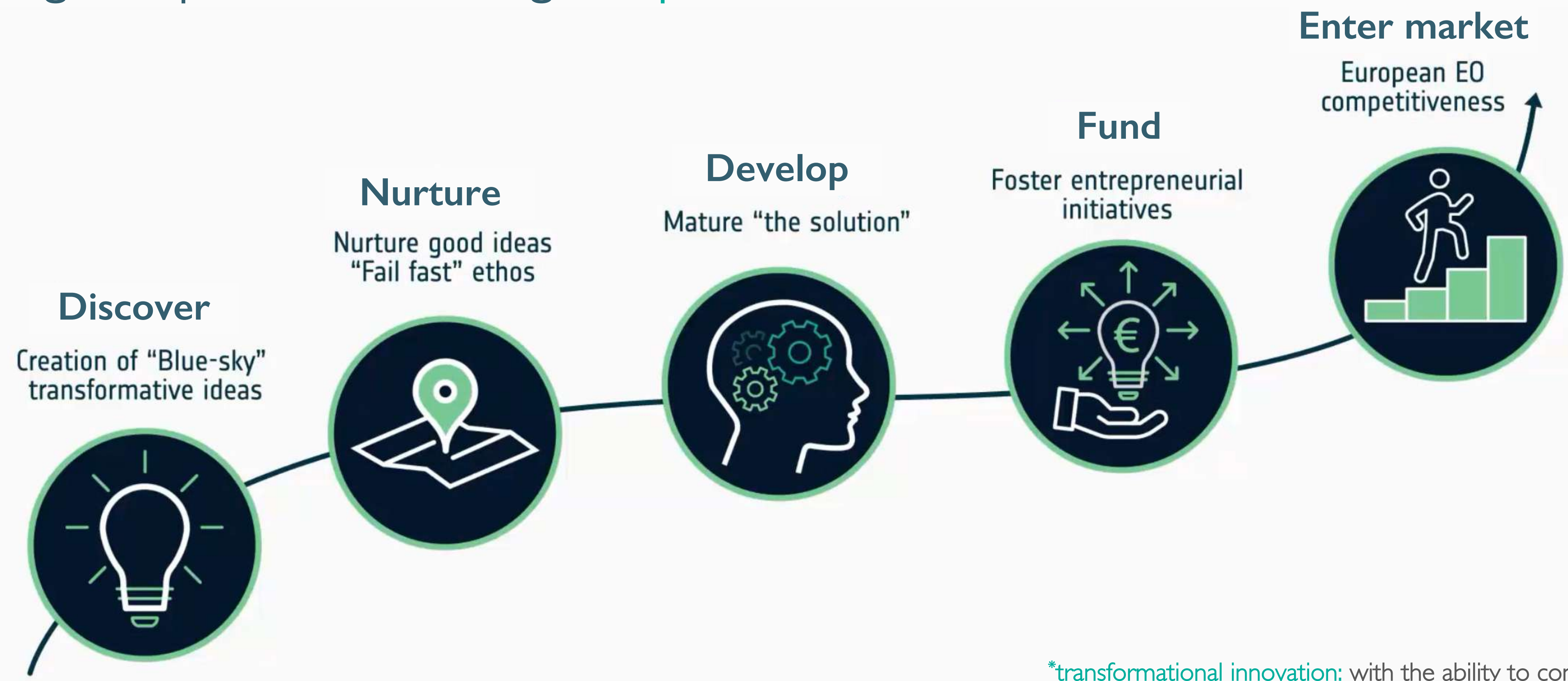


# The ESA $\Phi$ -lab – What ?



Accelerate the future of Earth Observation  
via **transformational innovation**\*  
strengthening Europe's world-leading **competitiveness**

$\Phi$ -lab  
**innovate and apply**  
under-one-roof



\***transformational innovation**: with the ability to completely transform or create entire industries via new technologies





- Lower access costs
- Smart sensors, better performance, lower SWaP-C
- Commercial constellations
- Cloud computing
- Huge computational power available in space
- Artificial Intelligence and IOT in space

Major  
technology  
advancements

New  
entrepreneurial  
spirit

- New Space players
- Broaden customer base
- Large risk capital investments
- From data services to actionable insight and information

- Huge data availability and easiest access
- Constellations with richer sensors
- Copernicus free and open data policy
- IoT in space is coming

More EO data  
than ever before

Connected  
thinking

- Centralised vs distributed and connected thinking
- Openness toward risky innovation
- Policy makers more open to commercial space vs institutional space solutions



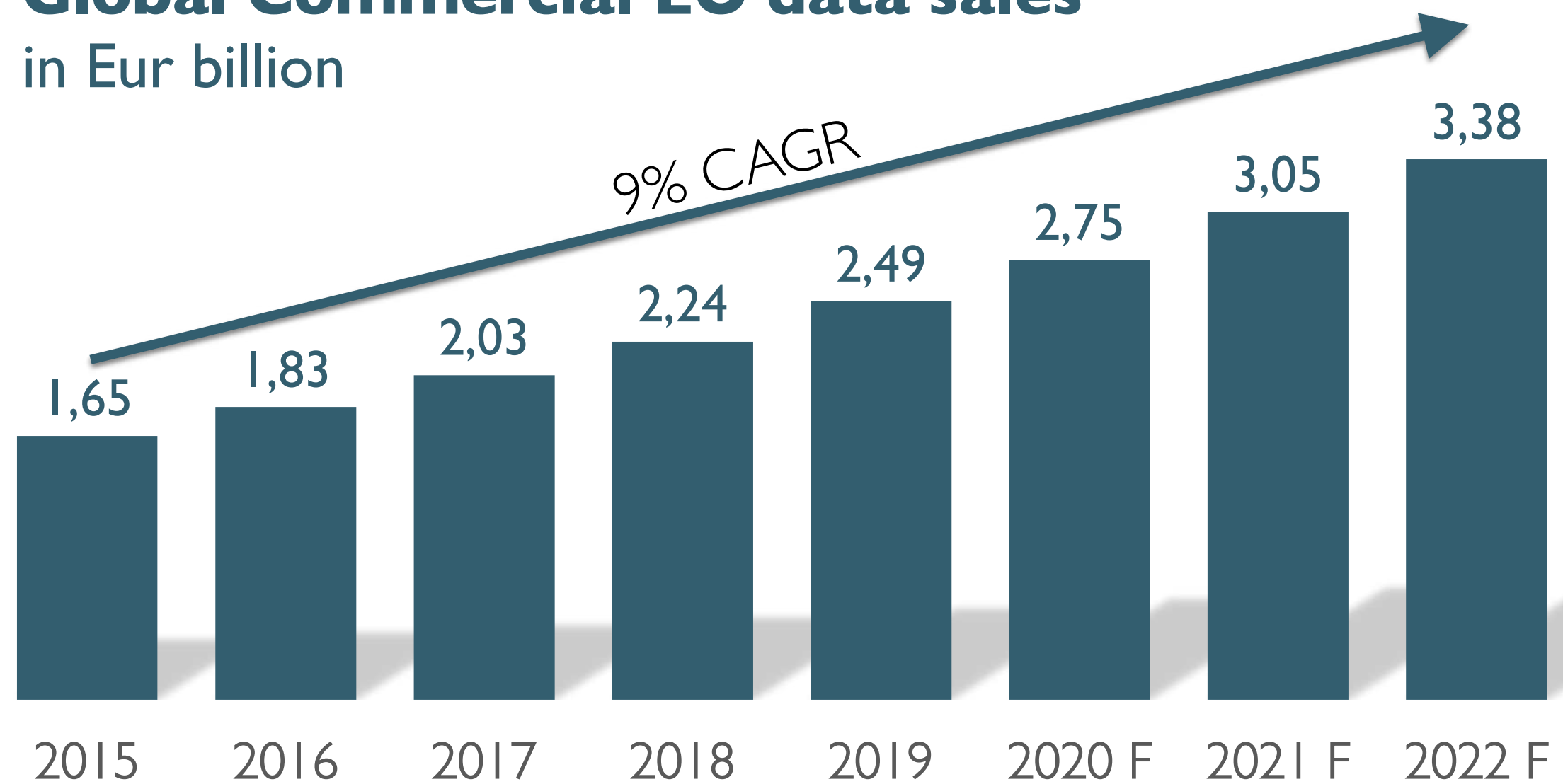
## Space economy



Growing 2x of global economy

- Boost European competitiveness
- Develop and mature the EO market
- Take advantage of the EO perfect storm

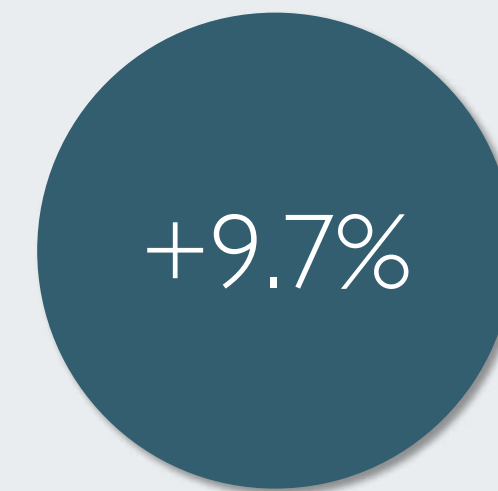
## Global Commercial EO data sales in Eur billion



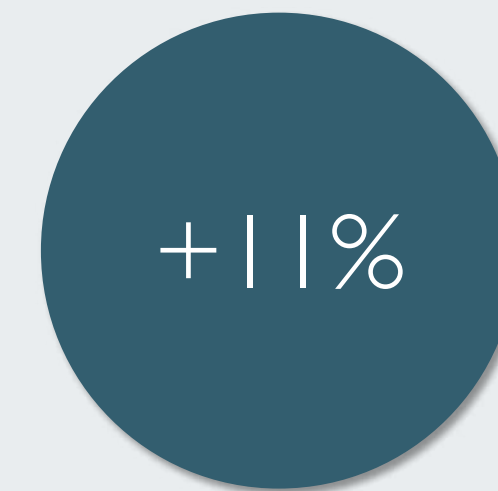
Source : European Commission & EARSC

## European EO service market

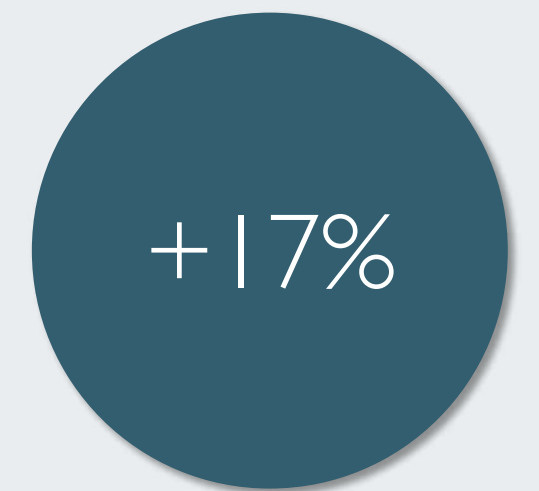
€1.4 bn last 12 months



Total revenue



Number of companies



Number of employees



$\Phi$ -lab aims to become “the reference” for the transformational innovation and a key influencer (by reputation and authority) in the Earth Observation ecosystem

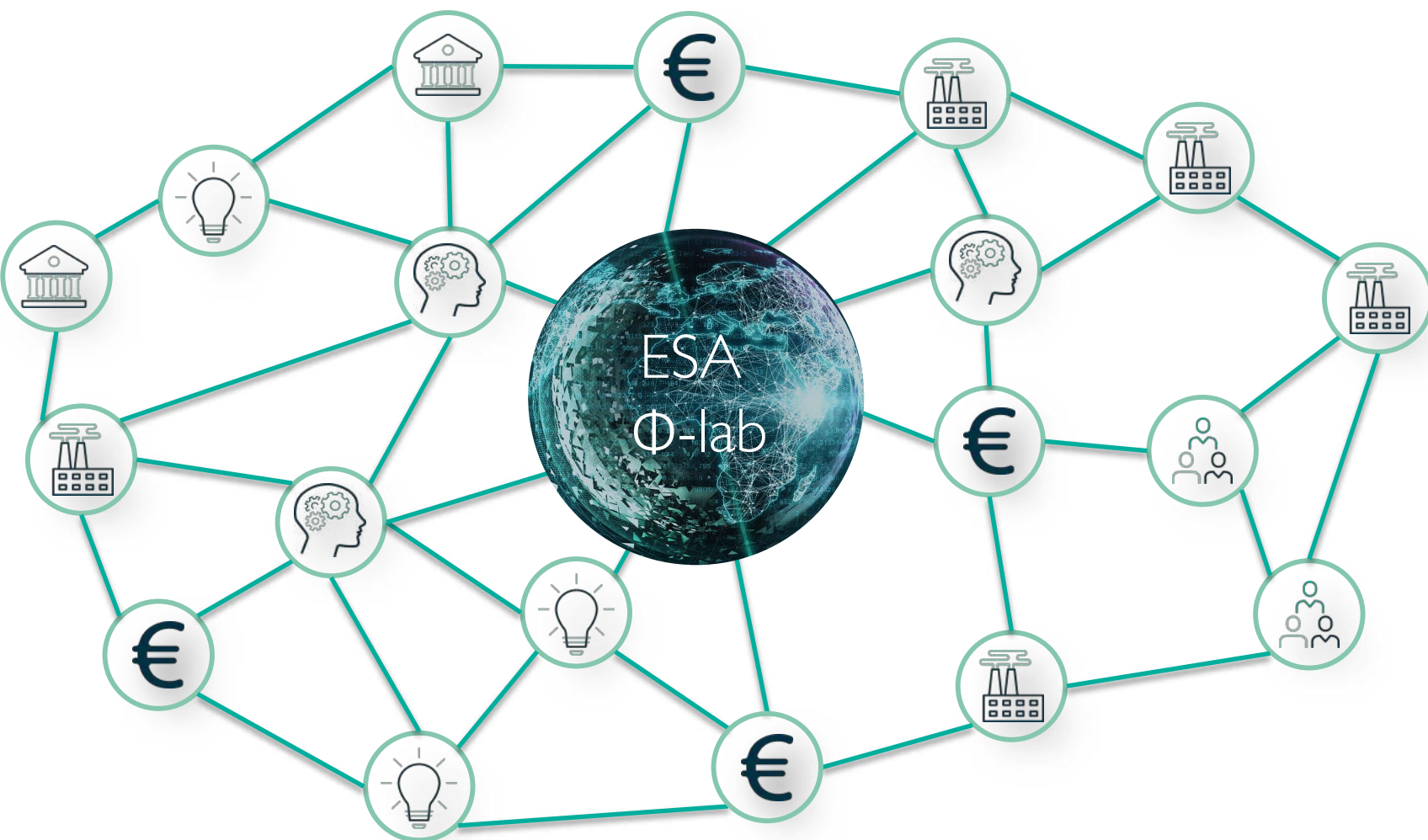
## Catalyst



- Attract EO academic and industrial researchers to **generate transformative ideas**
- Exploit **fail fast ethos**, rapidly prototyping concepts
- An **informal but rigorous**, multi-disciplinary, and collaborative environment
- Implement **investment actions** from ESA MSs or in the investors market
- Act as **facilitator** to **foster** competitiveness growth and **entrepreneurial initiatives**

## Bridge

- Be the **bridge** between the European start-ups, New Space operators, Investors, ICT players, EO world leaders, ESA, Member States and EC
- Act as **hub** stimulating, connecting, and developing a growing ecosystem of talents and capabilities across Europe



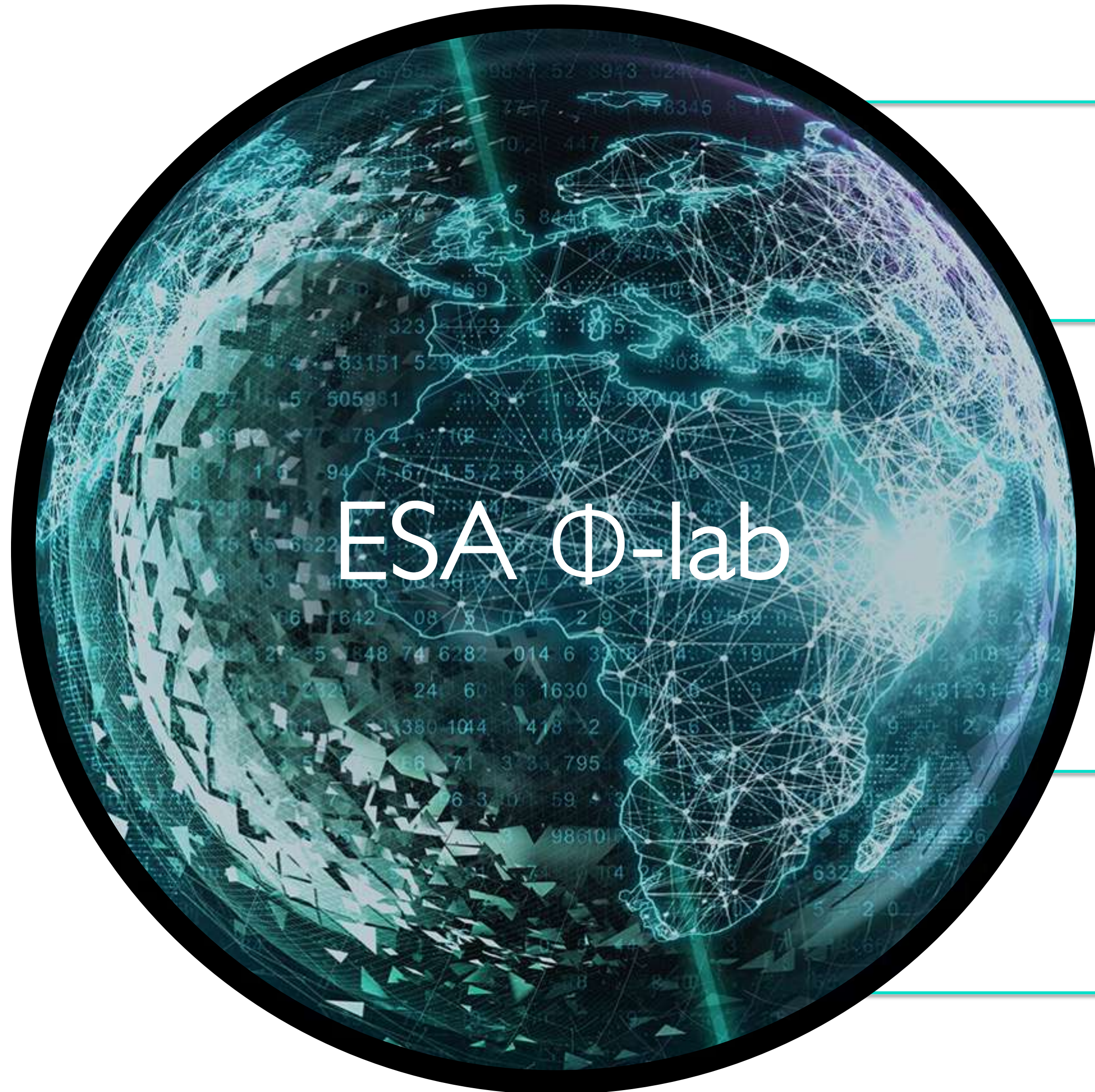


# The ESA $\Phi$ -lab location and people

- Established end 2017
- Based in ESRIIN, Frascati – Italy
- About 30 members
  - ESA Staff
  - Research Fellows
  - Industry and Academia Visiting researchers
- 12 external collaborations







**Research Lab**  
Our collaborative and open research environment



**$\Phi$ -lab Challenges**  
To stimulate transformational innovation



**$\Phi$ -lab Community**  
Our network of companies, researchers, professors and key institutions



**Invest Action and InCubed**  
To facilitate access to innovation investments



**Flagships programme**  
Key programmes as targets of our transformational innovations









\*The ESA  $\Phi$ -lab successes: as of April 2021





- **Visiting Researchers (Industrial, Scientific and Research)**

We host representatives from industry, or academia who can propose to work with us on their own innovative case study, getting access to ESA EO huge competence, our computing resources, and facilities. They usually stay with us from 4 weeks for a full immersion up to 2 years for a more strategic partnership

- **Research Fellowships**

ESA's postdoctoral Research Fellowship offers scientists and engineers the possibility of two years in the lab to carry out research on case studies of yours and  $\Phi$ -lab interest

- **Co-funded PhD**

ESA Co-fund PhDs with industries or research institution on shared topics

- **Young Graduate Traineeships (YGT)**

ESA's YGT scheme is aimed at Master degree graduates to work with us for one year to gain valuable experience in cutting edge EO activities

- **Visiting Professor**

Visiting Professors help  $\Phi$ -lab in setting the research agenda identifying the most valuable scientific problems and methodologies. We count now 10 among the most representative professional researchers in Europe



# (some) Collaborations and partnerships







## $\Phi$ -lab Explore Office

Explore the innovation universe  
and connect

EO sensor revolution  
with the digital revolution



## $\Phi$ -lab Invest Office

Stimulate competitiveness growth  
fostering entrepreneurial initiatives  
by investment actions from ESA MSs  
and the investors market







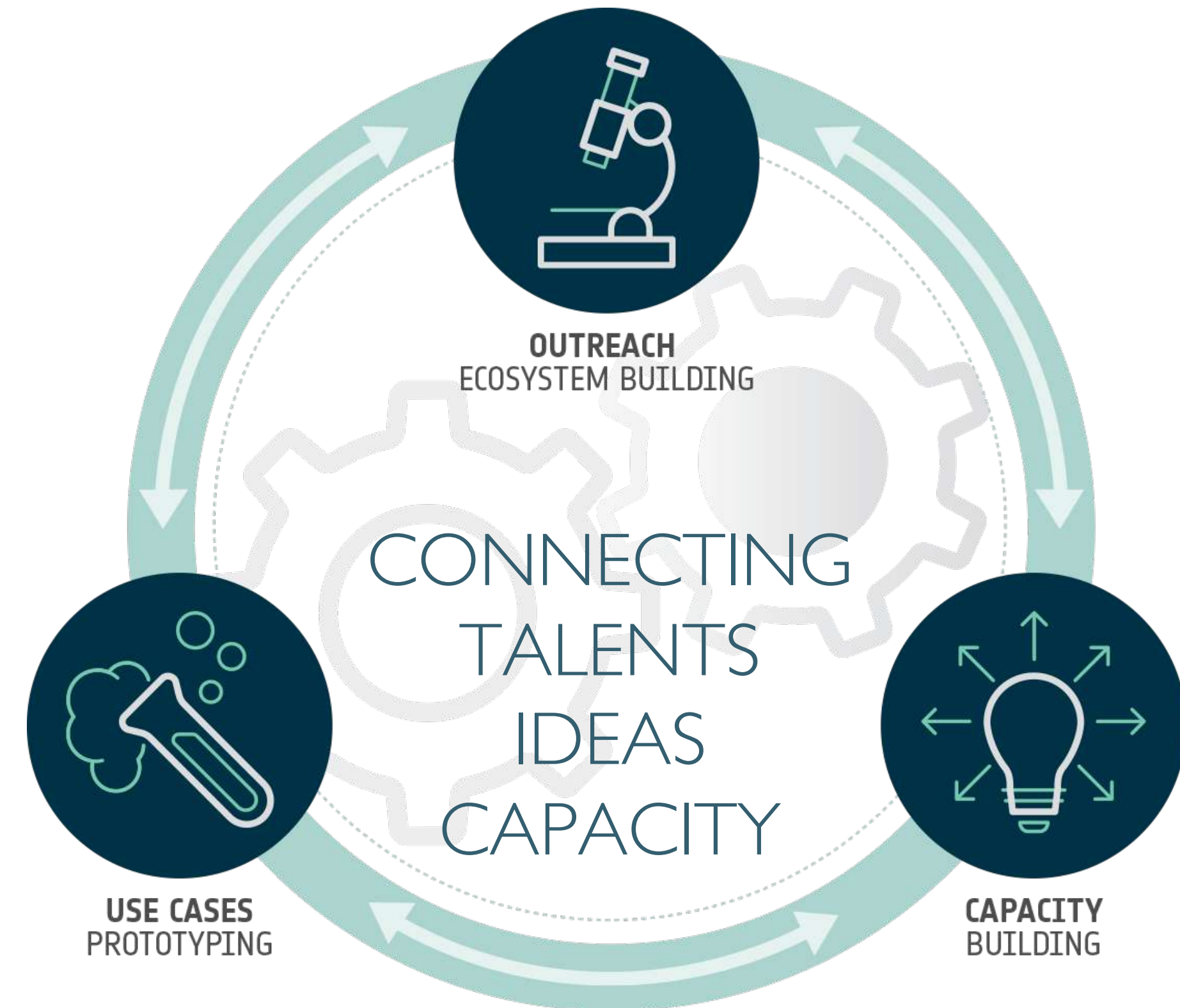


## We work on



Φ-lab Explore innovation cycle is

- Focus on a meaningful problem
- Connect expert partners
- Enable solutions developing capacity
- Experiment “fail and recover fast” on use cases

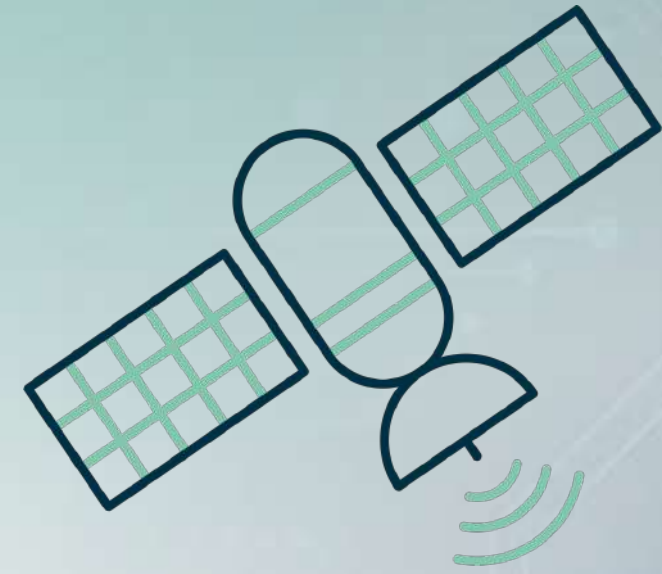




# AI opening a new dimension for EO

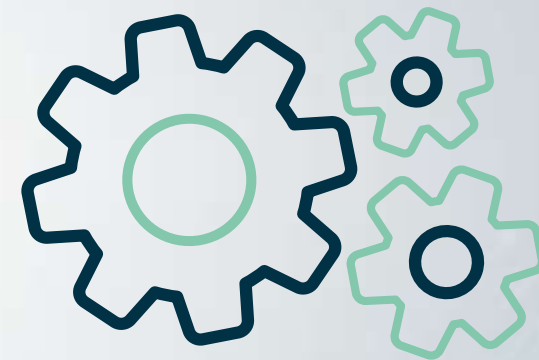


On Board  
Autonomy



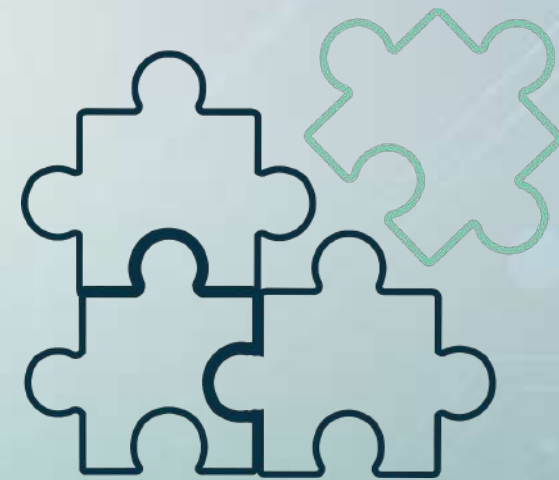
Detection/  
Classification

Process  
Automation

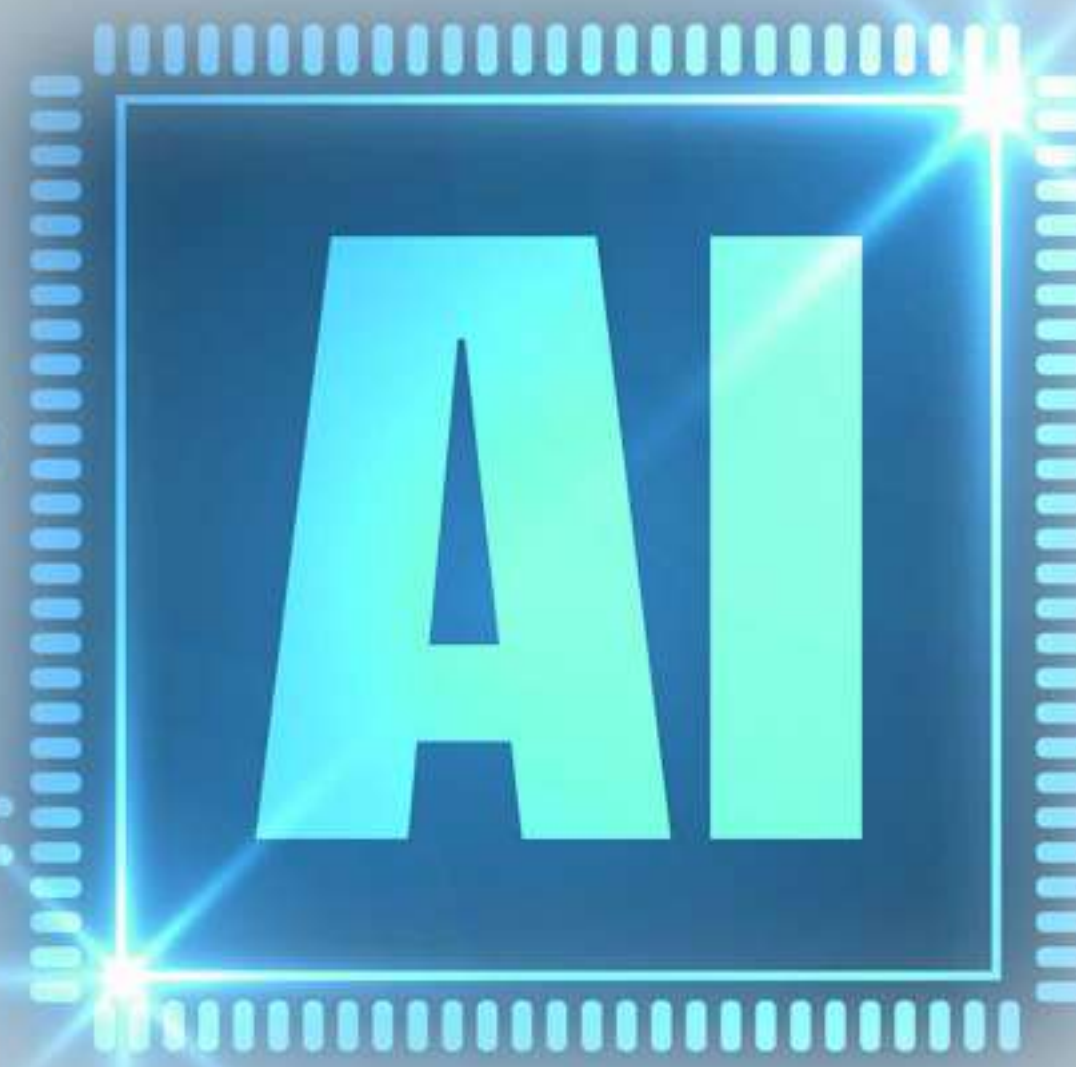


Big Data  
Analytics

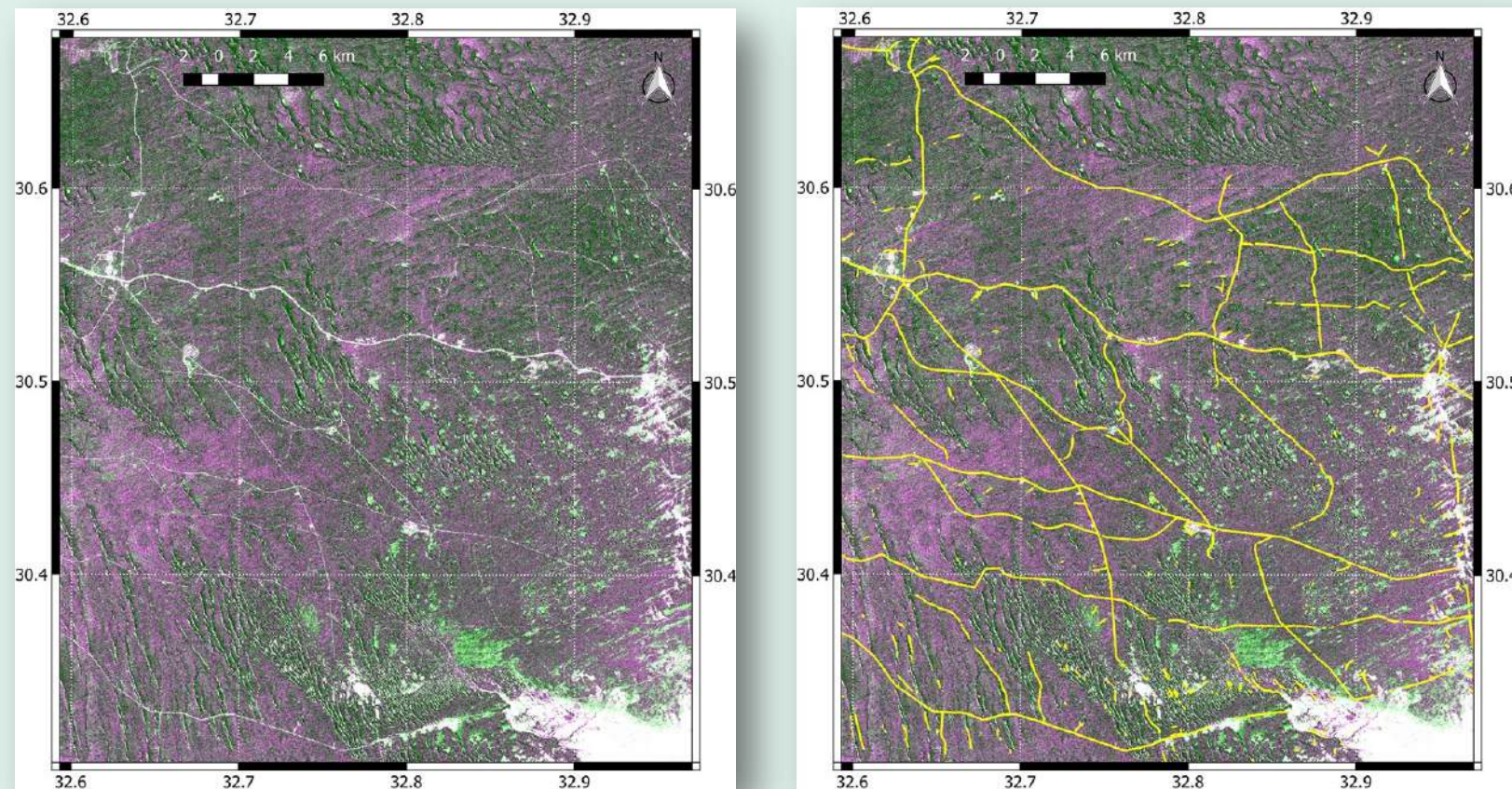
Data  
Science



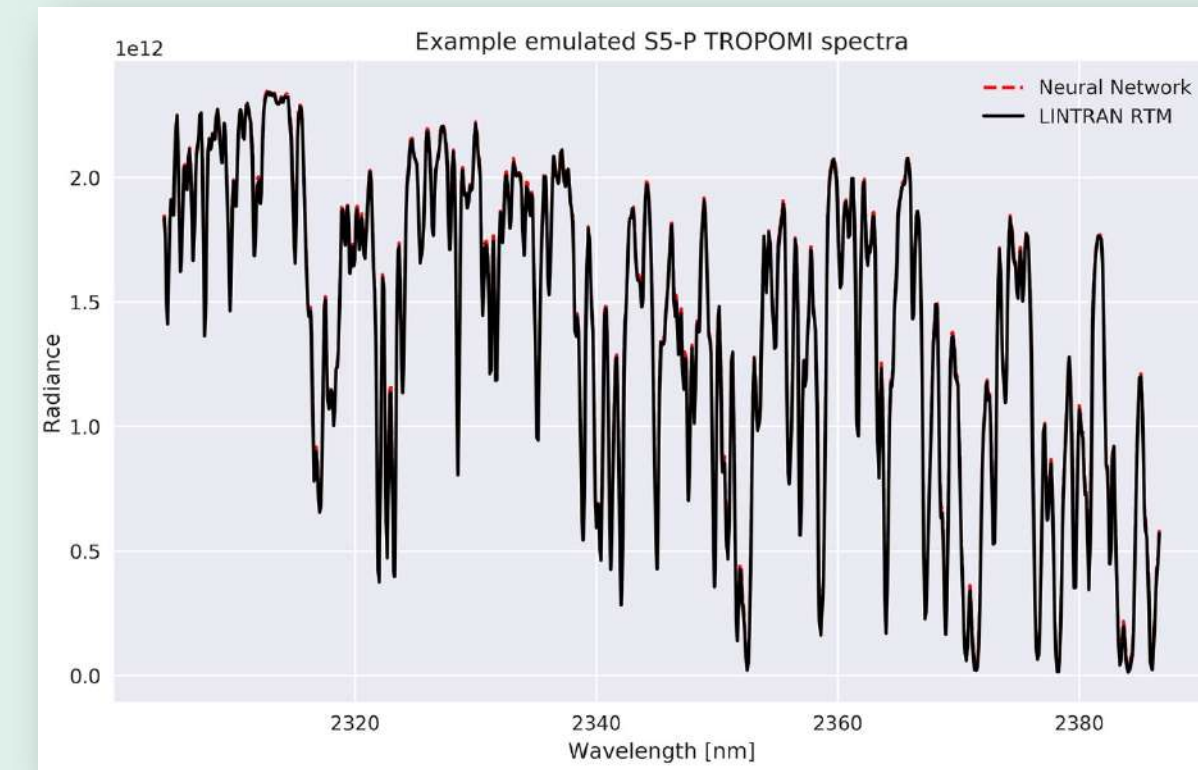
Super  
Resolution



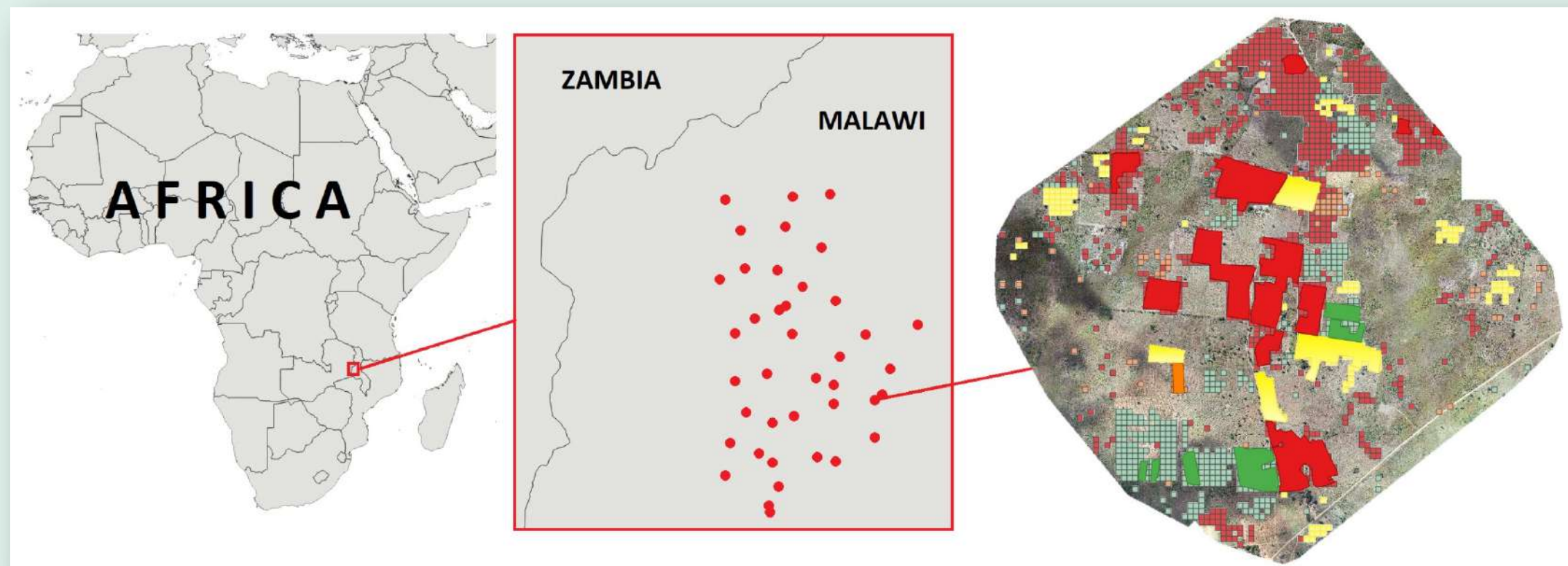




Infrastructure monitoring in desert regions



Physics-aware machine learning emulation of RTMs  
Copernicus Sentinel-5p methane retrieval



Crop types mapping using drones,  
Copernicus Sentinel-2 and daily life images

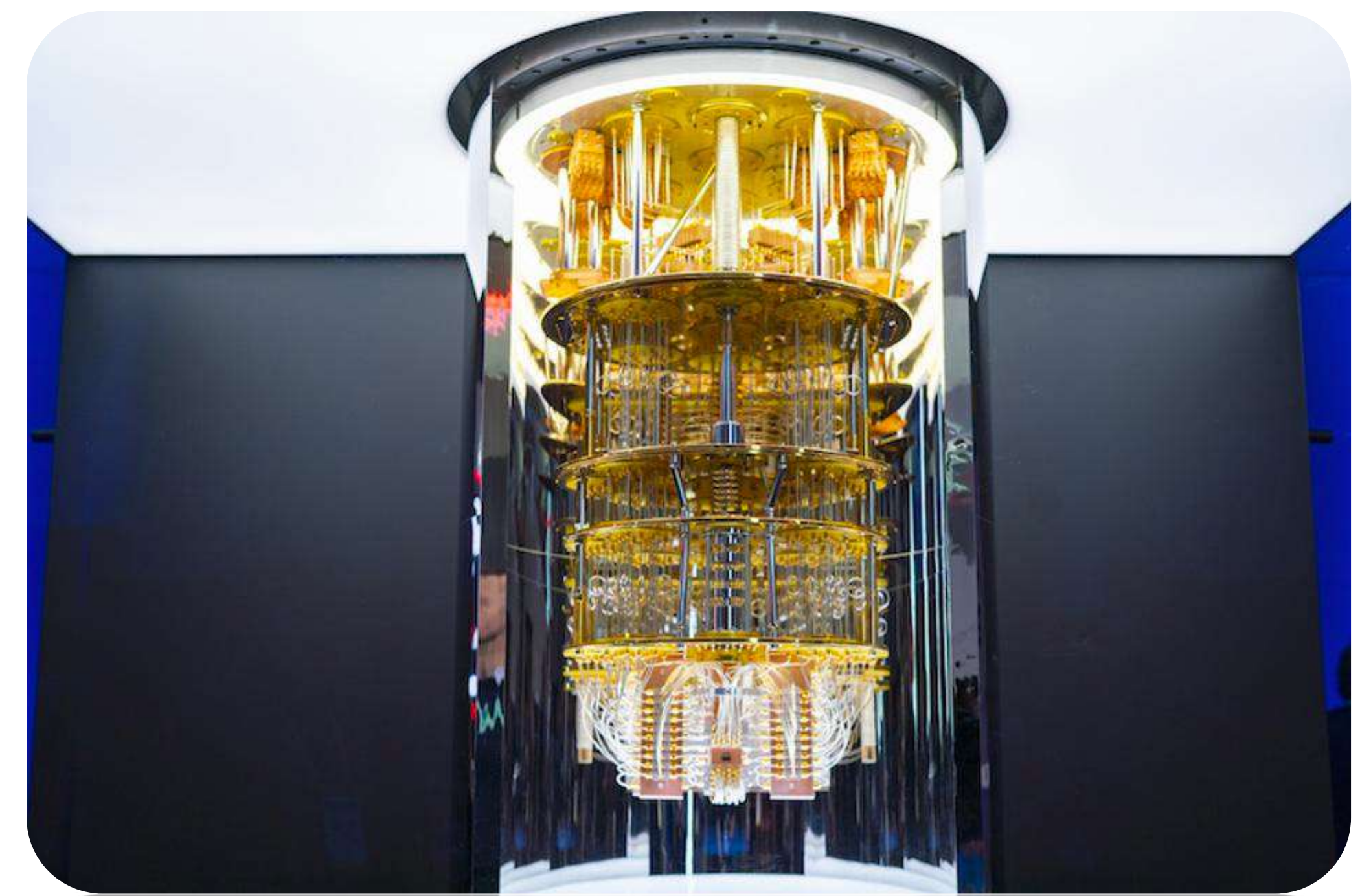
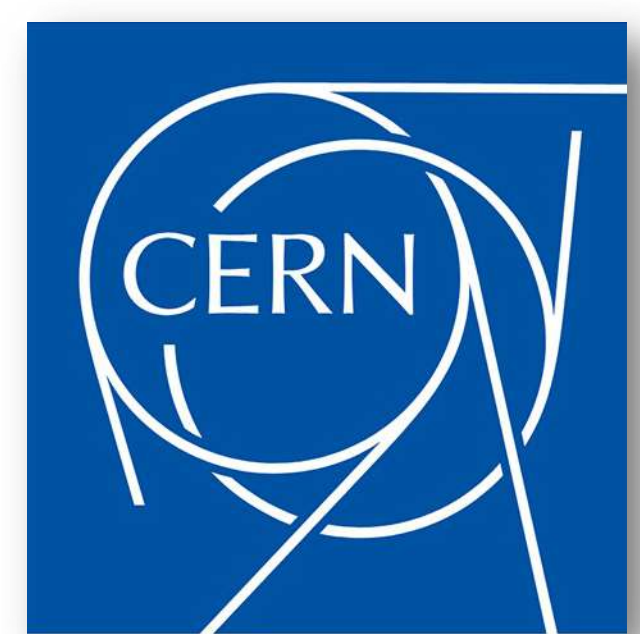


**ICEYE** Use of AI for SAR image for on-board  
object detection and classification





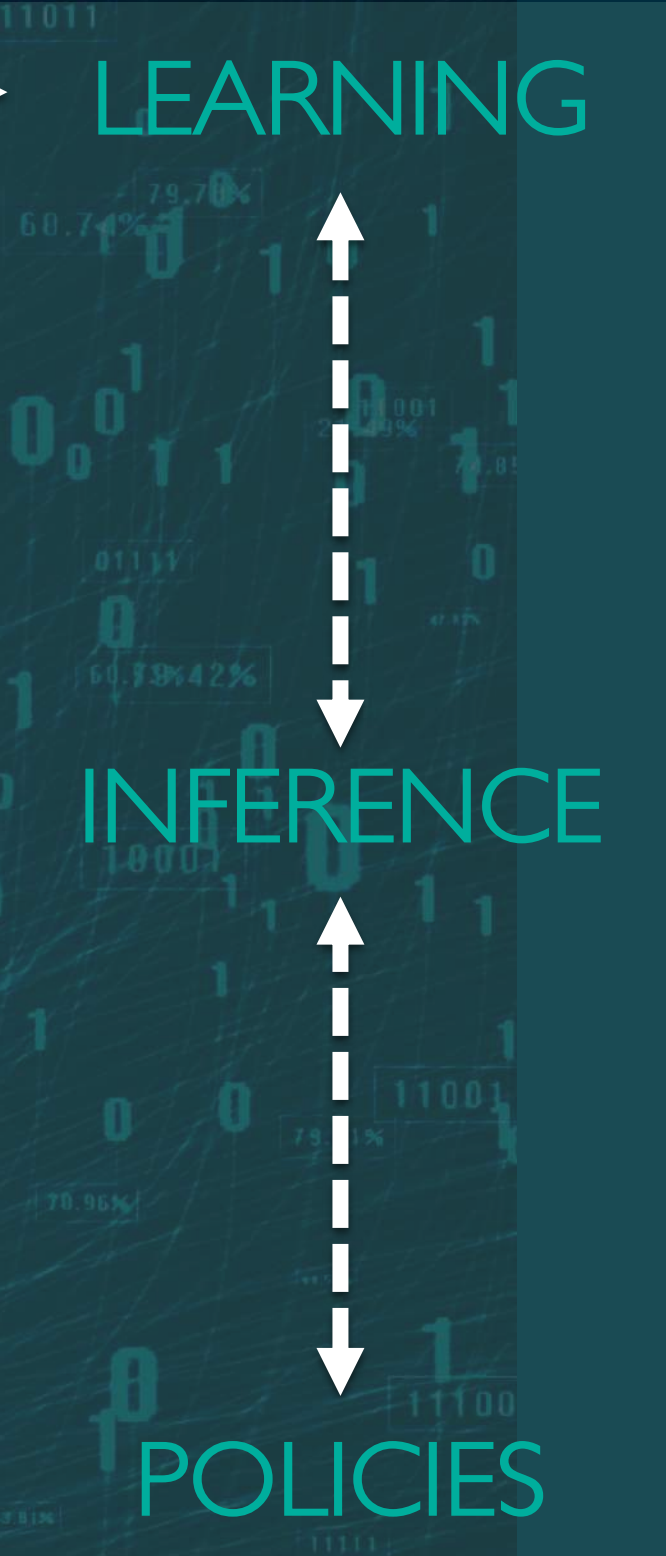
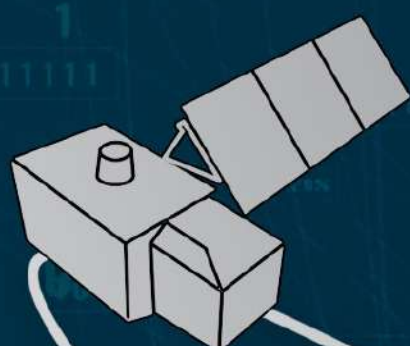
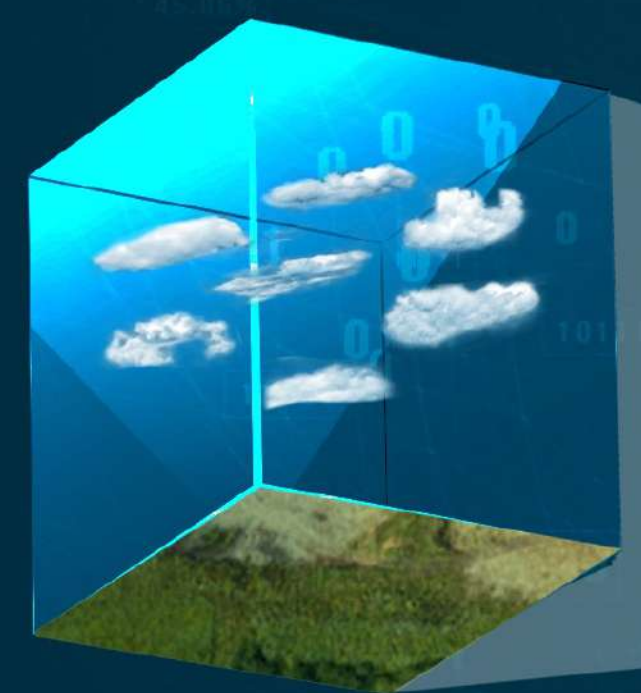
# QC4EO



## AI-enhanced Quantum Computing for EO

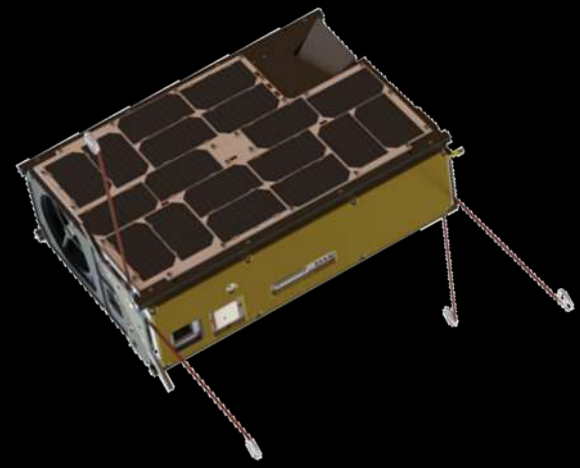


# The Destination Earth initiative AI4DTE



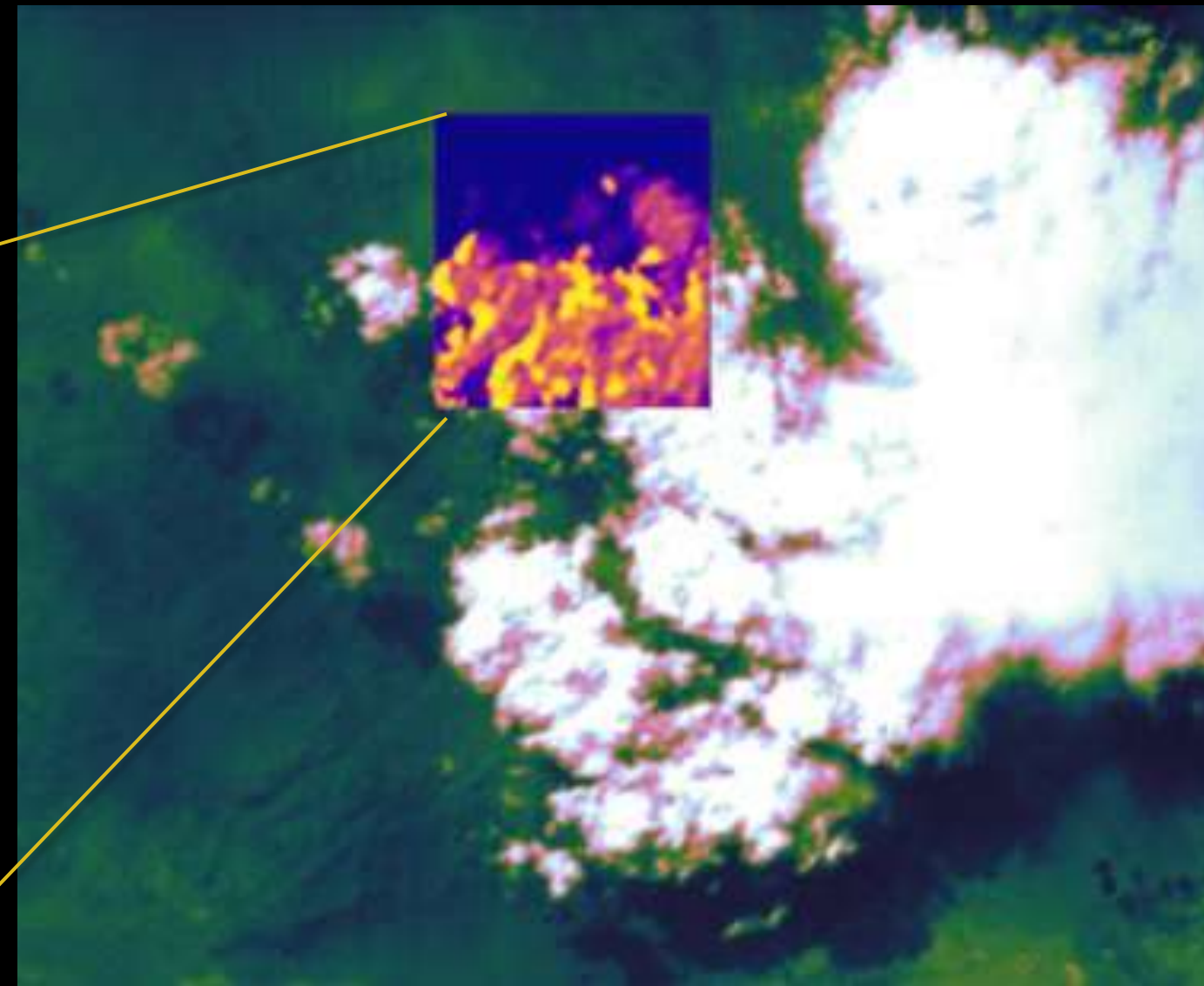
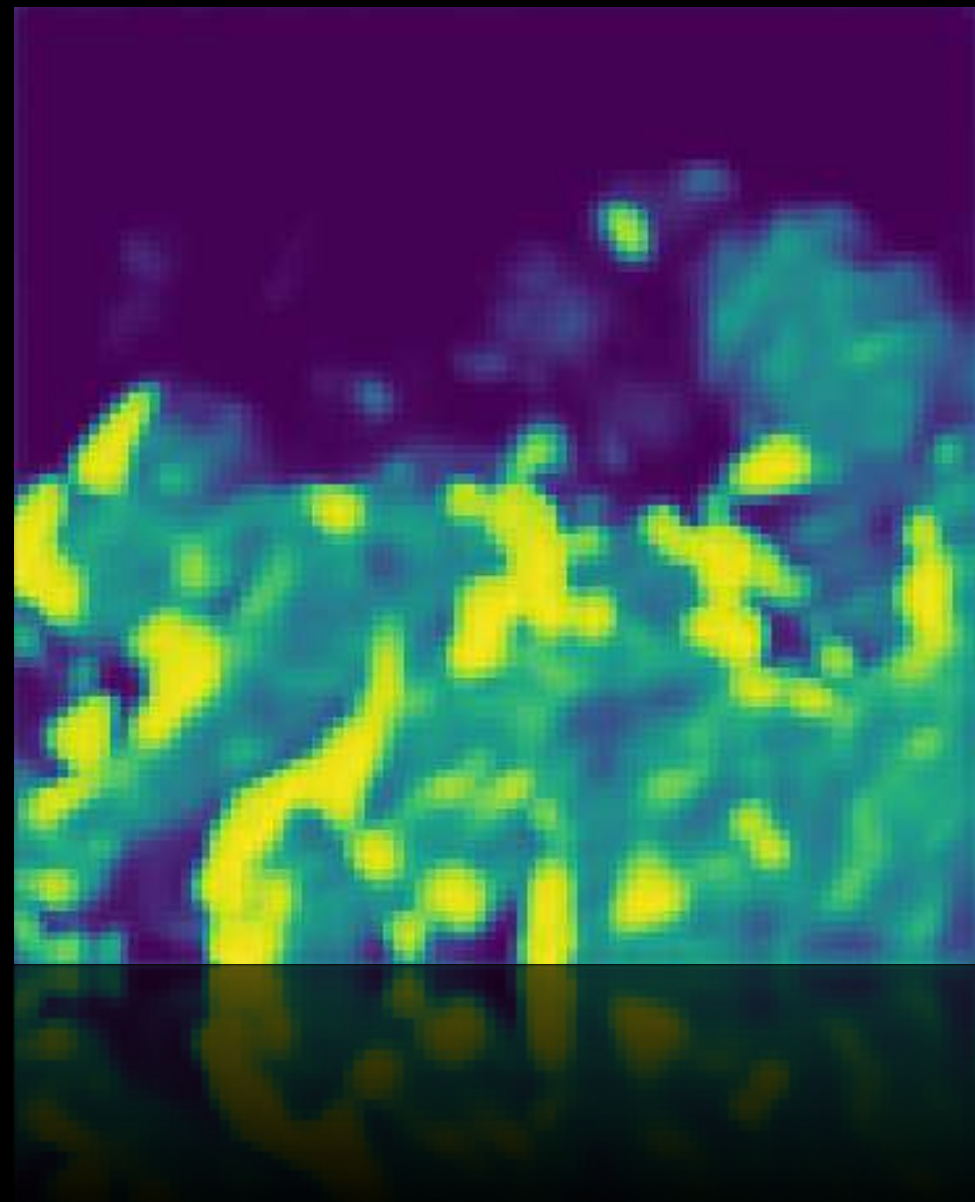


# $\Phi$ -sat-1 is delivering its first data



Cloud mask superimposed on the hyperspectral image

AI-computed Cloud mask



## The Myriad 2 chip

Image: Maximilien Brice/CERN



AI chip and the  $\Phi$ -sat-1 neural networks are perfectly working with the expected performance









## $\Phi$ -lab co-invest program

Offers Public Private Partnership investment opportunities to support and develop innovative and commercially viable products and services. Encourages high-risk/high-potential developments mitigating the technical and financial risks. Currently it is implemented via the ESA InCubed+ Program



## Invest Action

Accelerates access to risk capital tools for innovation funding to our ecosystem, in particular start-ups and SMEs



## $\Phi$ -lab Community

Fosters industry-to-industry and industry-to-academia synergies and cooperation to accelerate adoption of innovative business solutions



**What is it** industry-led commercial programme in Earth Observation

**Focus** develop innovative & commercially viable products and services

**Scope** anything from building satellites to data platforms, flight HW and SW and innovative business models

**When** Always, it is an open call

**Who** ESA, National Delegations, and Industry



[InCubed.phi.esa.int](http://InCubed.phi.esa.int)



Personalised guidance technical and commercial support



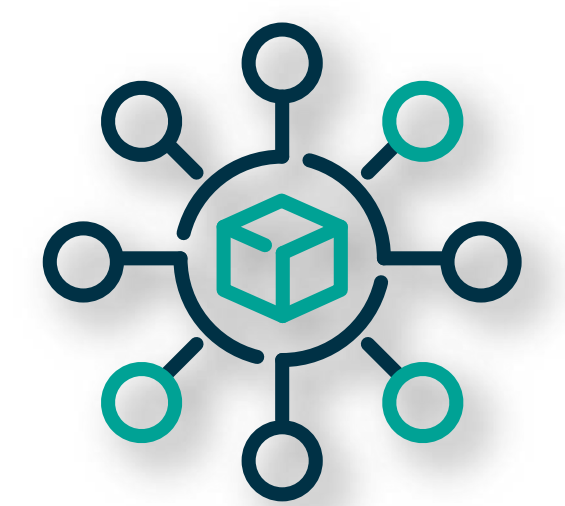
Zero equity and IPR full ownership co-funding



ESA stamp of credibility



Access to ESA EO facilities and  $\Phi$ -lab



Membership of the  $\Phi$ -lab community





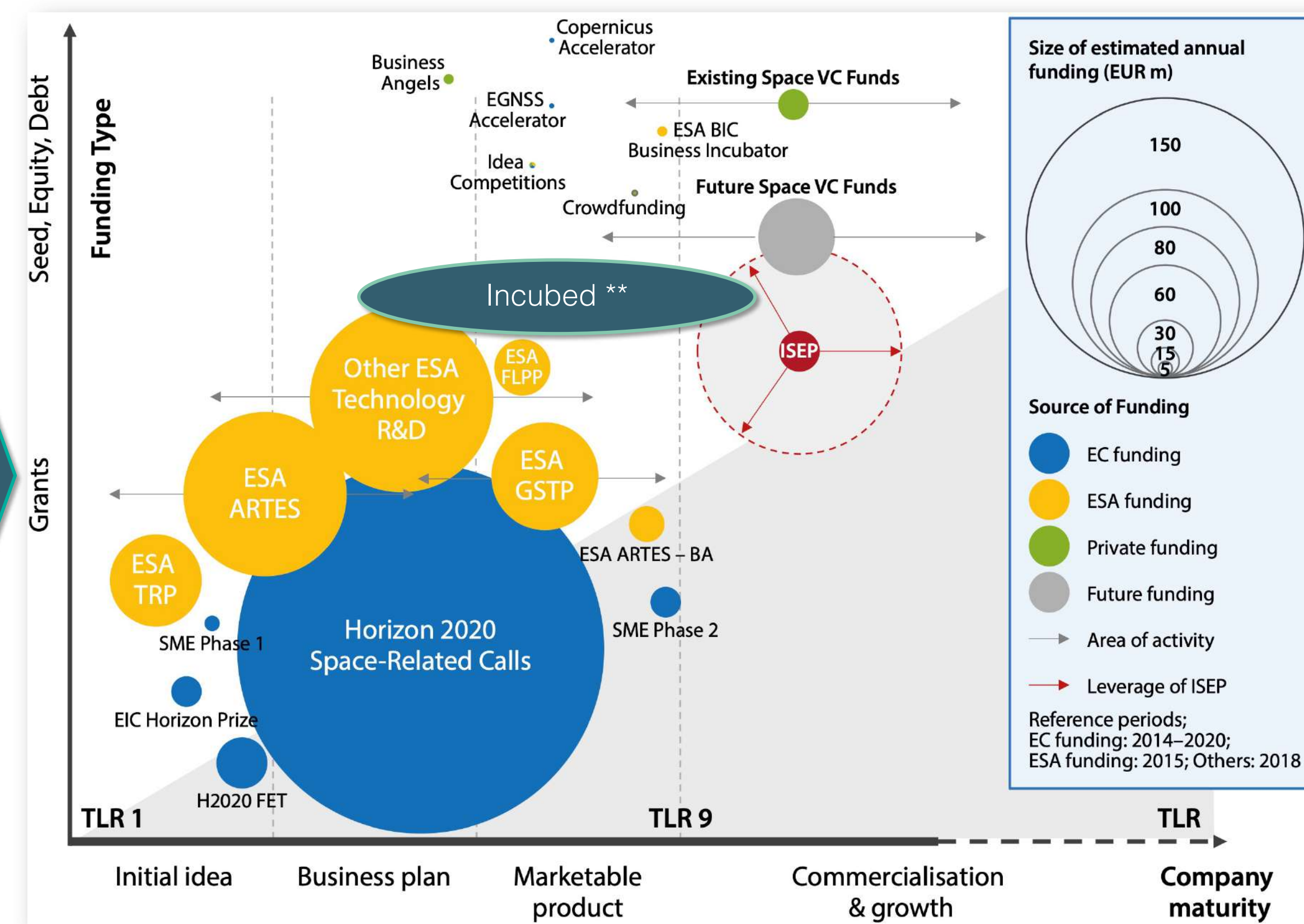
## Aim

Accelerate access to risk capital for innovation risk funding for our ecosystem, in particular start-ups and SMEs

## How

- Acting as EO technical and business expert, the “ $\Phi$ -lab stamp”
- Promoting business cases in the investor community
- Reducing investors and industry venture risks
- Educating and facilitating start-ups access to funding tools
- Attracting community of investors, business angels, VC and Investment banks in the  $\Phi$ -lab community

## Overview of space-focused financial instruments in Europe\*



\* from EIB report The future of European space sector – [link](#)

\*\* InCubed programme is not in EIB report, this picture position it in the context

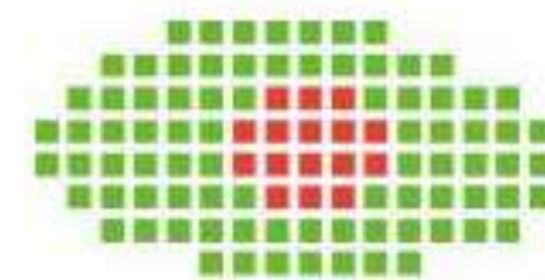




## EO PLUG-IN



Improve potato production yield. A paradigm change for Earth observation integration in the agro-food industry



## SignalEyes

*A clear view on change*

SignalEyes analyses spatial changes in objects including buildings, trees, water courses and roads.



## HyperScout 2

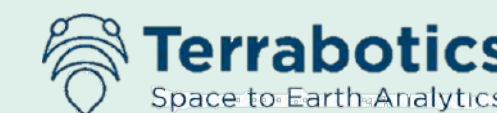


HyperScout-2 for the FSSCAT mission. Miniaturized hyperspectral and thermal imaging coupled with Artificial Intelligence for breakthrough operational space missions



## mantis

MANTIS is a demonstration mission to develop, build, launch and operate an innovative nanosatellite that will fly a high resolution camera





# The ESA $\Phi$ -lab Innovation Model



Earth Observation Community

Earth Observation assets

Artificial Intelligence & ICT

Entrepreneurship

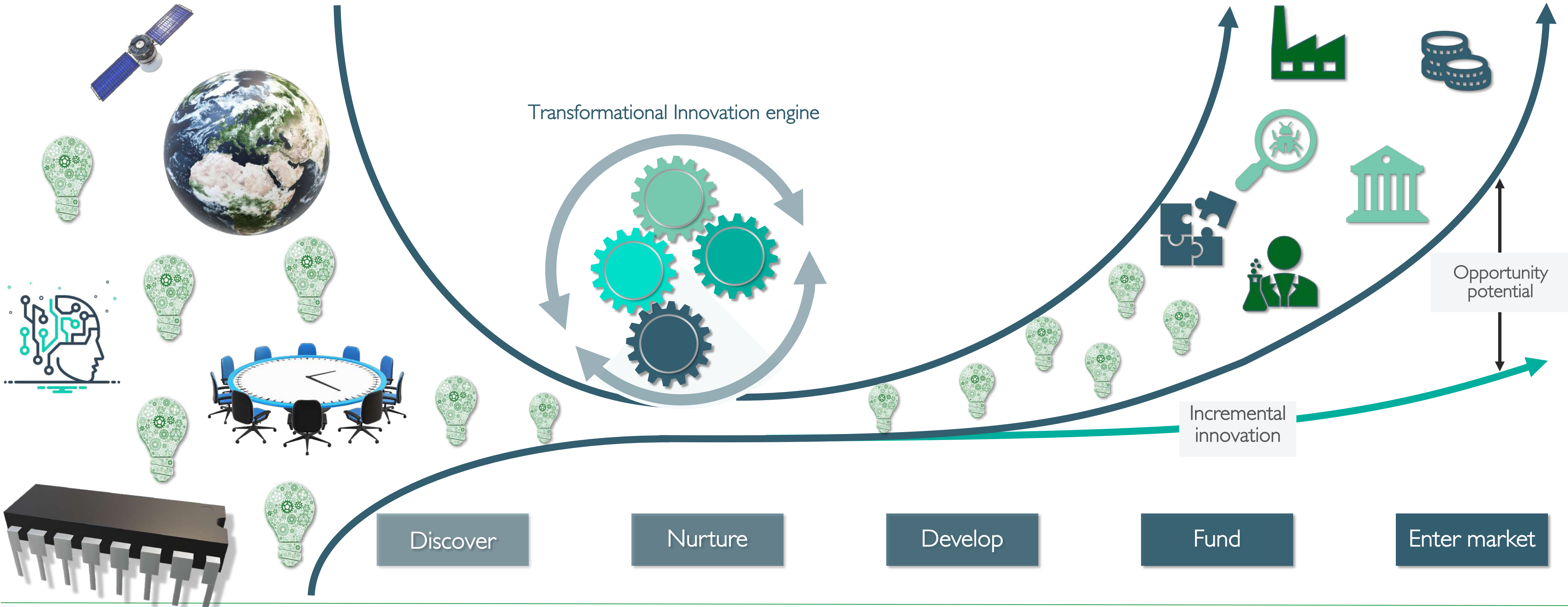
Sustainable Economy

European Competitiveness

Economic Growth

Transformational Innovation

Disruptive ideas deliver waves of transformational innovations





# Thank you for your attention

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To know more, visit our website:

[philab.phi.esa.int](http://philab.phi.esa.int)